

**Better Business Equipment (BBE)** is currently looking for a highly motivated individual to join our sales team as a Territory Sales Consultant. You do not need prior experience- just a strong desire to succeed in business-to-business solution selling. Successful team members are people that have the following: a positive attitude, self-motivation, ambitious and competitive in the work field, and a team mindset.

BBE provides the best office technology and service in the industry. By being a provider of both Konica Minolta and Sharp Multi-Functional Products, along with the latest software, we provide our customers the total package. All of our products are backed by one of the best service and support teams in the area, which makes BBE a leader in the office equipment industry. As a Territory Sales Consultant you will be responsible for maintaining current customer's relationships and also to cultivate new prospects. You would have an experienced team to support you while learning this process.

**What BBE can offer:**

Extensive training (including classroom, hands on, and self-paced online learning)

Base salary of \$30,000 plus the best in industry Commission and Bonus plan.

First class Resort trip incentive for two (attainable your first year).

Complete benefit package including medical, dental coverage, and 401K plan

Manufacture's incentive programs

No out of town travel

Fun and Competitive Work Environment

**Required Qualifications:**

Strong work ethic and goal oriented

Proficiency in Microsoft Office Suite

Willingness to make and follow up sales calls via telephone, email, social media, and in person

Positive attitude, self-motivated, ambitious, and competitive in a team environment.

A Territory Sales Consultant can expect earnings of \$45,000-\$65,000+ with commission their first year. Top performers with BBE earn \$150,000+. If you are looking for a career in outside sales with the potential to make great income at a great place to work, apply today! We look forward to speaking with you and exploring how you can make our team even better. Come join us at BBE!

Our company provides equal employment opportunities (EEO) to all employees and applicants for employment without regard to race, color, religion, sex, national origin, age, disability or genetics.