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Live Oak, FL 32060
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100 SW 75th Street
Suite 105
Gainesville, FL 32607
352-376-7372

10250 Normandy
Blvd.
Suite 803
Jacksonville, FL 32221

Sales Executive Position

MOS is an office technology company who has been in business nearly 50 years. We service all of North Florida and are looking to add to our sales team in the Jacksonville area.

Our Business Philosophy

The objective of our business is to provide a high quality product and reliable service at a fair price. We understand that there are many people who have given the copier industry a bad name, we strive everyday to rise above this. Our goal is to build a long term relationship with our customers. We work in a team environment so with that you never feel that you are alone and always have someone who can help answer questions if needed.

Our Company

McCrimon's Office Systems (MOS) has been serving North Florida's business machine, supply and office furniture needs for nearly 50 years! Over that time, we have expanded and now have 5 locations, Live Oak, Lake City, Gainesville, Ocala and Jacksonville. From these locations we can service virtually all of North and North Central Florida. While we continue to expand, we remain dedicated to what made us successful, fair pricing and the best service in the industry.

MOS is a corporation owned by Jim Clark and Matt Scott. Our Sales Manager is Corey Clark and our Service Manager is Mike Nettles. We are all four available to help answer any questions that may come up or to assist you with any problems.

As an Authorized Sharp Copier dealer, we offer the widest array of copier, color copier and related imaging products available in the North and North Central Florida area.

Expectations:

- Seek out new customers and partner with existing ones by offering a variety of solutions to improve their business; you will have to make it a priority to take exceptional care of your clients.
- Be able to thrive in a fast-paced environment; you must be driven to succeed and willing to strive to be the best. You must bring a high level of energy and be committed to achieve your sales goals.
- Be comfortable with cold calling and in-person prospecting for potential and established clients; you must be tenacious and have a desire to grow your knowledge as you build your career.
- Outbound calling to potential and established clients on a daily basis to set face-to-face appointments, ensuring outstanding customer service through regular follow-ups; you'll be expected to report regularly to a branch office.
- Establishing and strengthening relationships with decision makers for current and potential clients.
- Learning and demonstrating the benefits of all Sharp products, services and solutions for clients.
- Designing and presenting solutions that will help customers' businesses.
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- Consistently closing sales and achieving monthly activity and revenue goals.

MOS Offers:

- Competitive salary (base salary + commissions). Strong results are well rewarded.
- Medical Benefits Package
- 401(k) plan with matching company contribution
- Generous holiday and paid time off schedules
- Ongoing professional development training

Contact Information

Corey Clark

Sales Manager

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